



THE COSMOS CO-OP. BANK LTD.

(Multistate Scheduled Bank)

Enriching Life!

Cosmos Bank is looking for young, dynamic and result oriented Sales Executives and Sales Managers for Pune location for its Retail Loan products.

If you are smart, having good communication and convincing skills, you have a bright future in our Bank based on your performance.

Sales Executive

Qualification: Minimum Graduate preferably in Commerce.

Age: Not more than **35** years as of 28.02.2022

Experience:

- Minimum experience of 2 / 3 yrs. in marketing of various Retail Loan products required.
- Previous experience at DSA will be preferred.
- The candidate should be smart, having good communication skills and well conversant in English, Hindi and Marathi languages.
- Candidate should have adequate exposure of Pune city and suburbs.

Sales Manager

Qualification: Graduate preferably in Commerce / MBA-Marketing.

Age: Not more than **40** years as of 28.02.2022

Experience:

- At least 7 years' experience in any Bank / NBFC / DSA of which around 3 years experience in Managerial cadre having skills to handle sales team for Target Achievement.
- Prior exposure to selling of banking products like Retail Loans (Personal & Business) to clients/customers is mandatory. This includes home loans, auto loans, LAP, Personal Loans, Professional Loans, BT Loans, Business loans etc.
- The candidate should be smart, having good communication skills, good understanding of handling loan products and markets.
- Candidate should be well conversant with English, Hindi and Marathi languages.
- Candidate should have adequate exposure of Pune city and suburbs.

Selection Process: Interviews of eligible candidates will be conducted.

Age relaxation will be considered for experienced candidates.

Remuneration will be matching with Experience and industry practices. Hybrid model of Basic pay and incentives on converted business can be worked out.

Eligible candidates who fulfill above criteria may apply through **prescribed form** which is available on website only on or before **25.03.2022**.

For attending Interview, no reimbursement will be made.